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## Dear Joe:

We at Southern Business & Development magazine would like to congratulate you on your growth in the South. According to the latest research, Hollingsworth Companies is now one of the largest industrial developers/investors headquartered and doing business in the region. In fact, it appears that with 8.8 million square feet developed or acquired in your portfolio, you are now the largest such company that owns the majority of its space outside of the South's major metros.

Hollingsworth Companies has done an exceptional job of offering a range of turn-key services to companies locating in the South—from site selection to growth management. Your business model of partnering with communities to provide new buildings, build-to-suits, funding for start ups, as well as a complete national marketing program may be the future for economic development of areas.

Once again, congratulations to you on your work to make our region the best location for business success.

Sincerely,

Mike Randle Publisher