



Date: July 12, 2017

To: The Hollingsworth Companies Clients

RE: Guaranteed Delivery

In an innovative partnering arrangement, A&S Building Systems and The Hollingsworth Companies have entered into an agreement to ensure quick delivery of the pre-approved standard building sizes The Hollingsworth Companies offer in their Industrial Building Program. A&S Building Systems has committed to deliver the structural steel, ready for erection, in just 6 weeks from receipt of the final building order. The predetermined sizes of 86,000sf, 108,000sf, 129,000sf and 152,180 sf are being completely engineered and detailed for each Southpoint Business Park location in Alabama, North Carolina, Tennessee and Virginia. This would eliminate the ten to twelve weeks from the normal order/design/delivery process within our industry. With gains of over a month in your construction cycle we can dramatically accelerate your move in date and place you into production. With A&S Building Systems relationship with our parent company, NCI, financial stability and manufacturing capabilities is not an issue.

As one of A&S Building Systems valued authorized Builders, with projects spanning over 20 years, The Hollingsworth Companies have worked closely with us to fine tune the details in every aspect of the building package; to ensure high quality and high value. As a result of our mutual commitments by both companies, the process is greatly streamlined. This allows us to cut delivery time of this proven product in half, while maintaining a huge amount of flexibility to tailor the plans to the end customer's needs. This is just one example of how the Hollingsworth Companies and A&S Building Systems strive to maximize benefits for you, the end customer.

Sincerely,

A handwritten signature in black ink, appearing to read 'Craig Schupp', is written over a horizontal line.

Craig Schupp
VP of Sales
A&S Building Systems
www.a-s.com