



OMi Crane Systems, Inc.

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January 16, 2020

THE HOLLINGSWORTH COMPANY
2 Centre Plaza
Clinton, TN 37716

Attn: **Mr. Tom Wortham**

Subject: Bridge Crane Proposal
OMI Quote No: KC1162020 The Hollingsworth Company
RE: Prince George, Virginia

One

40T x 90' TRDG Crane
130 FPM VFD Bridge
65 FPM VFD Trolley
SX6081
8/1.3 FPM
49'-2" Lift
Radio Control
Class C

One

20T x 90' TRDG OMi Crane
130 FPM VFD Bridge
80 FPM VFD Trolley
Detroit Hoist
15/4 FPM VFD Hoist
46' Lift
Radio Control
Class C

360' Conductor @ 200A
720' ASCE 60# Rail

One

30T x 90' TRDG Kit Crane
130 FPM VFD Bridge
65 FPM VFD Trolley

SX6061
10/1.6 FPM
39'-4" Lift
Radio Control
Class C

240' Conductor
480' ASCE 60# Rail

Delivered to Prince George, VA.....\$ 459,745.00

Non-Union Installation of Three (3) Cranes as quoted above with Free and clear access To the work are with unobstructed access to the work area. Normal work hours have been estimated 5 days a week Monday through Friday. Installation includes all equipment rental And requires the runway structures to be aligned within CMAA Tolerances 1/4" within 20'. If runways are not aligned at start of installation additional charges will be incurred.

Total Installation and start-up, including test weights with rigging
..... \$ 97,425.00

Total Proposal Price Less Taxes.....557,170.00

Prices Quoted are FOB OMi factory, freight allowed to Prince George, VA
Pricing does NOT include sales tax.

Proposal is valid for 7 days. Pricing held firm for stated delivery.

Delivery:

Shipment from our plant 16-18 weeks from receipt of approved drawings and down payment.

Terms of Sale:

Payment: 25% at time of order placement
40% 60 days prior to scheduled shipment
25% 15 days prior to shipment
10% on acceptance, not to exceed 30 days from shipment

We sincerely hope that the above meets with your satisfaction and that we will be favored with your valued order. Should you have any questions or require additional information, please do not hesitate to contact us.

Very truly yours,

Kelly Coons,
OMi Crane Systems, Inc.
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205-516-0477